



Principles of Real Estate Syndication: With Entertainment and Oil-Gas Syndication Supplements Included

Samuel K Freshman

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50,000 copies of earlier editions of this book have been sold. This work is a "how to do it" book with definitive easy to understand thinking on real estate syndication theory and practice with excellent examples and illustrations which can be applied to any type of business enterprise including Entertainment, Oil and Gas, Timber, Agricultural, Manufacturing, Restaurant, Venture Capital, Import and Export, and all other kinds of industries. The book contains 22 chapters covering such vital matters as: What is Syndication?, Types of Syndications, Why Syndicate Interests are Purchased, Syndication Leverage, Syndication Risks and Responsibilities, Advantages and Disadvantages of Syndication, Syndication Motivation and Profit Formulas, Selecting What to Syndicate, Syndicating Cash to Loan, Syndicating for All Cash, How to Acquire Property, The Profits Agreement, Sources of property, How to prepare an agreement for Purchase and Sale of Property, Leverage Techniques, Selecting the Entity, Tax Considerations, Preparation of the Partnership Agreement, Licensing and Regulation of Syndication Activities, Finder's Fees and Brokerage Commissions, How to Market Syndicate Shares, and Providing Liquidity for Syndicate Interests. The work also contains extensive glossaries of real estate, entertainment, and oil and gas terms as well as an Appendix of applicable rules, regulations and forms.

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